

## About Resource Innovations

Resource Innovations (RI) is a women-led energy transformation firm focused on impact. Building on our expertise in energy efficiency, we're constantly expanding our portfolio of clean energy solutions to guide utilities through increasingly complex, connected challenges. Load flexibility. Electrification. Carbon reduction. With every step, we're leading the charge to power change.

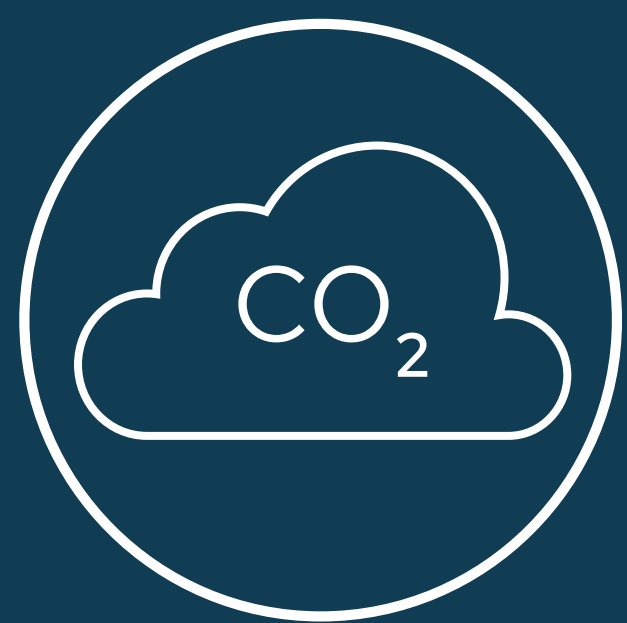
## Impact by the numbers



52% of RI's workforce is women, breaking industry average of 24%



1.1 tWh energy savings in 2023



800 MT of carbon is removed for every MT we emit



\$483 Million total rebates issued in 2023

## Deep Parekh Project Engineer

Business Unit	Key Function
Advisory Services	Advisory services offer comprehensive guidance in energy market evolution, helping clients navigate grid modernization, optimize demand-side management (DSM) programs, and meet decarbonization goals through data-driven insights and strategic planning.
Utility Demand Side Management (DSM) Solutions	Utility DSM Solutions provides turnkey program design, marketing and customer service strategies to help utilities enhance energy efficiency and transition activities, drive customer engagement, and achieve regulatory compliance while improving customer satisfaction.

## Key Projects Impact

- Assisted in business development and proposal response strategy for small business energy efficiency program with expected total value of \$6M.
- Developing and implementing a Non-Wires Alternatives Program expected to reduce customer demand by 800 kW in selected zones in New York.
- Facilitating implementation of retro-commissioning controls project for a client manufacturing facility which is expected to produce 1.6 GWh of energy savings.

## Industry Challenges

- With emerging technologies like smart meters, advanced energy management systems, AI, and IoT, it is important to stay updated on the latest solutions. Clients expect not only basic energy efficiency services but also the integration of these complex technologies to optimize performance.
- Equity across electrification and energy efficiency programs is important and many utilities are starting to include this in their program design.